THERE'S **NOTHING IN THE WORLD THAT CAN STOP SOMEONE ON A MISSION.**

2019 ANNUAL REPORT



<u>There's nothing in the world</u> that can stop us from creating opportunities to help people get a foothold, to overcome their challenges, and to go beyond all expectation.

<u>There's nothing in the world</u> that can stop us from thinking of new creative, awesome solutions to change their future and the future of the community.

<u>There's nothing in the world</u> that can make us think this is something too complicated to solve.

<u>There's nothing</u> in the world that can stop us from getting our job done. Every day, for every person, because it's the right thing to do.

And we'll get even more done. Especially when you help us do it.

BOARD OF DIRECTORS

OUR MISSION IS TO BE

UNSTOPPABLE. IN THE

AND IN THE FACE OF

FACE OF HOMELESSNESS.

DOUBT, WE KEEP MOVING.

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DEAR SUPPORTER,



In 2019 homelessness made headlines. Cities across the country are struggling to keep pace with needs for housing and supportive services. In our own region, during the Point in Time count in January 2019 more than 5,755 were experiencing homelessness.

But there is hope. There is progress.

I am more optimistic than ever.

At Ready to Work Graduation in October 2019, I glimpsed the future. The future of what is possible. Through the accomplishments of our Ready to Work Graduates, I saw an answer - our answer - that can be broadly applied to end homelessness in our Country.

I saw the faces of David, Leah, Sean, Earl and so many more. I saw them beaming with pride - thrilled to have achieved their goal for the first time in a while - maybe ever. I saw families cheering and a community of support rallying around each other. I saw transformation.

Just a year before joining Ready to Work some of these incredible humans had been tight in the grips of addiction, some were cycling in and out of jail and rehab, some were experiencing homelessness due to domestic abuse. All had come to Ready to Work experiencing homelessness and seeking an opportunity. A year before they found our programs they had not been working, many had been estranged from their families, few had hope. Now, on that Ready to Work stage, they are fathers, mothers, colleagues, friends, sober, employed, housed and contributing members of our community.

This is thanks to you. Your support of our programming spanning from the basic needs we offer at Path to Home and Severe Weather Shelter to the structured jobs and housing offered through Ready to Work and Community Table Kitchen makes our impact possible. It is because of you that we are able to create the services and opportunities that save and transform lives.

In this report you will find a tremendous statement of impact. We are proud to share facts, figures, and financials to articulate our impact.

In 2019:

- We supported 1,638 adults experiencing homelessness with navigation plans to find housing and support through our Path to Home program.
- We graduated 3 out of 4 of our Ready to Work trainees into fulltime jobs and independent housing by breaking cycles of homelessness and representing a return on investment to the community of \$2.4 million.
- We prepared 188,225 meals for people experiencing hunger while providing 11,306 hours of paid job training to our program participants at Community Table Kitchen.

But there is something that is harder to see, something that numbers cannot properly capture. In 2019, our programs provided love, care and humor. We were there for our clients in ways other programs and services are not. Through our unique program approach - we created trust through employment, we created strength through camaraderie, we created hope through integration and we created dignity through setting expectations.

In 2019 we fulfilled our mission with gusto and in 2020 we have more good things to come. Our culture, our commitment remains unflappable. As homelessness continues to make headlines, we know we have work to do and ideas to share.

In 2020:

- We will leverage the support from the *Google Impact Challenge Grant* to scale the reach and impact of our Ready to Work model.
- We will continue to address hunger through our Community Table Kitchen social enterprise through expanding partnerships to reach more people at risk while simultaneously expanding job training and earned revenue efforts.
- We will build on our current innovative housing models and will pursue more creative solutions to create non-traditional and workforce housing.
- We will continue to challenge the status quo by optimizing the use of our resources, executing with excellence, and staying authentic to who we are - we are unstoppable in the face of homelessness.

Now, more than ever, as our nation and world adjusts to the challenge of the new stresses of managing the Coronavirus pandemic and long-term implications of the economic turmoil it has caused, our programs, model and innovative spirit will be more necessary, more relevant than ever.

Thank you for your ongoing partnership.

Let's get it done.



Isabel McDevitt, Chief Executive Officer

How many problems and setbacks can a normal person take before they crack?...and once they've spiraled all the way to the bottom of the dark pit, how do they find their way back to the light?

Her life started out normal enough. She never knew her biological father, but she grew up with her mother and sister in the Chicago suburbs. When she was twelve they moved to Colorado and she graduated from Overland High School, part of the Cherry Creek School District. After graduating with a degree in cosmetology, Christina worked as a hair stylist for several years in Colorado and Illinois, eventually following the rest of her family to California. In California, she got married, had a daughter and worked at a Red Lobster restaurant, rising to manager.

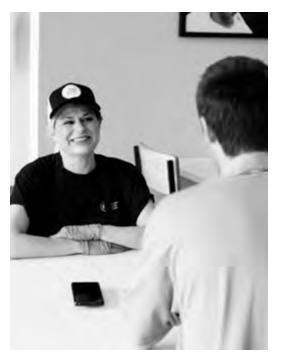
"Christina has come a long way pr from living out of her car".

Then the problems started. She got divorced, had another

daughter, her stepfather, who was very dear to her died, and she began drinking heavily.

In addition, her boyfriend was diagnosed with kidney failure and had to go on dialysis. In 2017 her boyfriend died and her drug and alcohol use consumed her. During this period she saw five friends die, including her landlord. Her building was sold and she had to move out. She became even more depressed when this happened because she had lived there with her boyfriend for ten years and the finality of living without him hit her hard. She moved in with her mother, who was terminally ill. When her mother was evicted and ended up in a nursing home, Christina had to live in her car. As if that weren't enough, her fifteenyear old daughter, who was living with her father, ran away from home and Christina went looking for her and wrecked her car - which was the only safe home she had.

THE CASCADE: Let's meet Christina



Now Christina was truly

drunkenness until a kind

police officer saw something

in her that made him want to help her. He put Christina

in a hotel and contacted her

Christina back to Colorado to

live with her. Unfortunately,

her sister was using drugs

several violent fights and

Christina ended up in jail.

herself and the two had

homeless and living on the street. She was arrested several times for public

That was when Christina hit bottom. She realized she had to change...but how?

On the street, right outside of the jail, Christina asked a man if she could use his phone to make a call. He told her he was in a program called Ready to Work. She asked him to take her there and he did. That very day happened to be her birthday and talking to the staff at Ready to Work was like the best birthday present she ever received!

loves being part of his team. "This has changed my life!" Christina says, "I wish there were Ready to Work houses everywhere because there are so many people in need of these programs."

The COVID-19 epidemic has delayed Christina's plans but has not discouraged her. She had been prepared to graduate from the program and move into a job at the Community Table Kitchen Café Bridge House opened on the Boulder

"At Ready to Work Christina found a safe place to live and a comfortable wonderful atmosphere".

At Ready to Work Christina found a safe place to live and a "comfortable wonderful atmosphere". She participated in support services, including addiction treatment which helped her achieve and sister in Colorado. Her sister maintain sobriety for the came to California and brought first time in years. Christina exclaims, "I feel awake and alive after all these years!"

> She started working at the Community Table Kitchen. She says Chef John is nice and she

Community Health campus. The opening of the café has been delayed, so Christina's plans, like so many others, are on hold for now. Ultimately, she wants to go back to school and to train to be a Certified Nurse Assistant. Christina has come a long way from living out of her car and none of it would have been possible without the hand up provided by Bridge House and Ready to Work!



AT BRIDGE HOUSE WE OFFER AN ECOSYSTEM OF PROGRAMS

WE KNOW HOMELESSNESS is not too complicated to solve. Nothing can stop us from thinking of new creative and awesome solutions to change the future of those we help and to improve the future of our community. Our solutions are designed to buck the status quo and to get remarkable results.



Our **Path to Home** program is shelter reinvented combining overnight sleeping with navigation services to **help clients quickly find housing solutions.**



Our Community Table Kitchen not only provides meals to people experiencing hunger, it provides jobs in a top notch catering business for people getting back to work.



Our **Ready to Work** program **employs**, **houses and supports** adults experiencing homelessness as they get a foothold to transorm their lives and go beyond all expectation as integrated, contributing members of our community.

Our eco-system of programs is at the forefront of social innovation and improving all the time. We will remain unstoppable until our job is done. Join us.



AT PATH TO HOME we provide a **safe and legal place to sleep coupled with highly effective case management.** Path to Home is open 24 hours, 7 days a week and provides intentional, integrated navigation plans combined with access to basic needs.

Path to Home navigation plans include a variety of outcomes which includes rehousing clients, family unifications and referrals to Bridge House's Ready to Work Program.

Path to Home's basic needs includes hosting our **Community Table Dinners**, Bridge House's longest running program serving hearty, nutritious meals to anyone in need. Path to Home is also the site of **Severe Weather Shelter**, a life-saving walk-up shelter in cold weather.

Path to Home is the navigation provider for the City of Boulder and is part of Homeless Solutions for Boulder County.

"For once in my life I'm trying to do the right thing and I genuinely feel good about me! Path to Home gave me a sense of pride. Through their help, they have given me the motivation I needed to be a better me. I genuinely feel like I am capable of being successful now." - CHARISSE



PATH TO HOME OUTCOMES

Conducted over **8,000** case management interactions, serving over 600 unique individuals Provided over **1,638**

Provided over 4,000 navigation plans

Rehoused 72 clients Prevented eviction for 3 clients



Unified 57 individuals with families



SEVERE WEATHER SHELTER

Opened **165 nights** of severe weather Provided **982 adults** with beds Resulting in **11,939 beds** occupied

COMMUNITY TABLE

Prepared **188,225 meals** to food insecure, homeless families and individuals

Served over **1,350 Unique Clients** at Community Table Dinners **READY TO WORK** is Colorado's first and only "work-first" model to end homelessness providing a unique combination of paid work in social enterprise, housing and support services, to provide an opportunity for adults caught in the persistent cycles of homelessness, unemployment, incarceration and addiction. With locations in Boulder and Aurora, at Ready to Work our trainees build a resume, save money, establish a rental history and maintain sobriety.





'I think it's a very hard program, but very simple. It's all about getting it done for yourself, not anybody else. It's one of the hardest things I've ever done, but I really wanted it, so here we are." - Dustin

READY TO WORK OUTCOMES

Provided 250 individual trainees with work, housing and support 118 Boulder / 132 Aurora

Graduated 53 trainees with full time employment and independent housing 41 Boulder / 12 Aurora



the program with full time employment and independent housing 82% Boulder / 47% Aurora

Incentivized \$94,411 to be saved by trainees \$48,623 Boulder / \$45,787 Aurora



AT READY TO WORK we offer work opportunities in 1 of 2 social enterprises, our Community Table Kitchen and our Outdoor Crew.

Community Table Kitchen has 4 competitive lines of business - catering, cafes, retail products including Danconias Brownies, and Mission Meals for those who are food insecure.

Our **Outdoor Crews** provide landscaping, parks and recreation maintenance, and supplemental sanitation services for the Cities of Boulder and Aurora.

HOUSING

WORK

Provided congregate living environment: Capacity for 44 trainees in BOULDER Capacity for 50 trainees in AURORA Provided 34,310 nights of housing to Ready to Work Trainees

HOUSING

SUPPORT

Required 100% of trainees to participate in support groups



SUCCESS!

2019 SOCIAL ENTERPRISE RESULTS:

Worked 66,276 person hours:

44,456 BOULDER

21,820 AURORA

Generated \$1,299,513 in earned revenue:

\$596,364 COMMUNITY TABLE KITCHEN

\$703,149 OUTDOOR CREWS

OUR SOCIAL ENTERPRISE ON-GOING CONTRACTS:

CITY OF BOULDER OPEN SPACE AND MOUNTAIN PARKS

CITY OF BOULDER PARKS AND RECREATION

BOULDER HOUSING PARTNERS

CITY OF AURORA NEIGHBORHOOD SERVICES

CITY OF AURORA PARKS, RECREATION AND OPEN SPACE

COLFAX BUSINESS IMPROVEMENT DISTRICT

2019 READY TO WORK GRADUATE STATISTICS

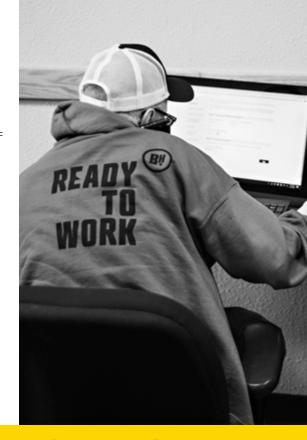
Achieved **90%** of 2019 Graduates still employed and housed

Offered **\$14.79** average starting wage

READY TO WORK COMMUNITY IMPACT STATEMENT:

Ready to Work offers a great return on investment. Bridge House's programs are impactful and cost effective solutions to homelessness in the community. The annual cost for an adult experiencing homelessness on average is \$45,000 and can exceed \$150,000 annually through utilization of hospitals, jails, detox and emergency services. The cost of an individual in prison is estimated at over \$40,000 per year. However, the total one-time cost for each Ready To Work trainee is approximately \$30,000, 50% of which goes directly to the trainee in wages. After graduating, participants are self-sufficient and are no longer a strain on community resources. For each client prevented from returning to homelessness, Bridge House saves the community approximately \$45,000 per year. We also estimate that each Ready to Work Graduate offers the economy a net gain per year of \$29,580 to the community through rent, taxes and other economic impacts as a contributing member of society.

The impact of COVID-19 is causing unemployment predictions of upwards of 20%, we are sure we will see an increase in need for our model. Our goal of scaling and expanding our unique Ready to Work model into other communities becomes even more important now more than ever.





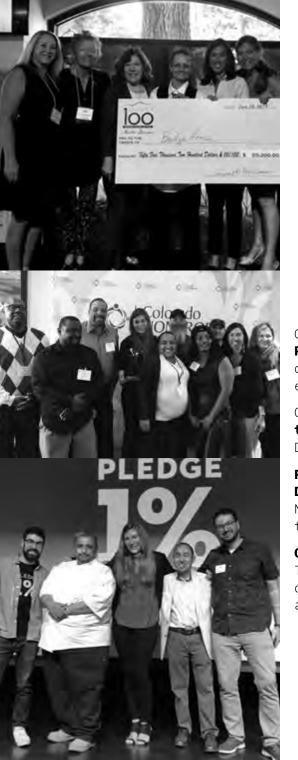
THANK YOU VOLUNTEERS

We could not do this work without the help of our thousands of volunteers!

7.456 total # of volunteer hours worked throughout the year



volunteer hours worked throughout the year





2019 AWARDS

Our Community Table Kitchen Social Enterprise won the Pledge 1% Pitch Contest during Boulder Start-up Week to develop new lines of business to expand job training and earned revenue opportunities.

Our Bridge House and Ready to Work Leadership Team won the Bill Daniels' Award for Ethical Leadership from the Daniels Fund.

Ready to Work was first runner up in the Impact 100 Metro Denver to launch our new Ready to Live Graduate Support Network to ensure the stability and success of our Ready to Work Graduates.

Our Ready to Work program won the Google Impact Challenge! The funds allow us to provide a scaling plan and roadmap for other Colorado communities to develop "work-first" programs to address homelessness.

THIS MARINE SHARES HIS STORY WITH A SINCERE AND GRATEFUL HEART

ALPHONSO JEROME DALTON is a recent graduate of Ready to Work Aurora. Alphonso was raised in a loving, Catholic family where faith was, and continues to be, a big part of his life. Al was the oldest of four children and he lived at home until he joined the United States Marine Corps at the age of nineteen. Alphonso grew up with great parents, lots of friends and girlfriends. Being musically inclined, he grew up playing many instruments, singing in several choirs, he loved history, politics, Dungeons and Dragons, and was a tough opponent in a debate.

Shortly after high school Al was in a devastating car accident that killed his cousin and injured his friends. After the accident, due to the trauma, he attempted to go to junior college but he started drinking and getting in trouble daily. Finally, in November, he entered the house of two very angry parents. That's when he told them... he had joined the Marines.

Alphonso loved being a United States Marine. Twenty months into his first tour of duty, he found himself on the front lines of the Persian Gulf War. After 229 days and liberating the country of Kuwait, he returned to the States a completely broken person, to himself and everyone who ever knew him.

After 229 days and liberating the country of Kuwait, he returned to the States a completely broken person, to himself and everyone who ever knew him.

Al left active duty in December of 1992 and started the process of, in his words, wrecking his entire life and the lives of so many others. It was not until September 2013, after a horrendous, flashback episode, he ended up as a patient in the Mental Health Ward at Jefferson Barracks V.A. Medical Center St. Louis. He shares that he was afforded a moment of clarity, while on a visit with an angelic, social worker, named Ms. Olivia. This is where he learned he suffered from Post Traumatic Stress Disorder - PTSD.

Alphonso didn't take the news well and continued to ignore his feelings. After two failed suicide attempts, something changed. He had a longing to be Al again, to really live again, be happy and have joy again. In June of 2018, he decided to participate in the 9 week Intensive Inpatient PTSD Program, at the Denver VA Medical center. Upon successfully completing the program, he continued his therapy in Denver, and reconnected with his family and friends.

Realizing, after 5 years of continuous therapy, that he needed to continue living in a supportive, structured living arrangement, he happened upon a young man in a green shirt, while waiting on a bus. Al was living in a per diem transitional program at the time. He told Al about a one-ofa-kind supportive living, work program that was called Ready to Work. Having reconnected with his spiritual creator, he just knew in his heart, this was an answer to prayer.

Alphonso made an appointment to meet Ms. Judy Lopez, who sounded so enthusiastic about him inquiring about RTW. In their interview he shared with her his journey to her desk. They agreed that he was a great candidate for the program, and he agreed to give RTW the Marine Corps try, and he did.

Al struggled with continuing to deal with things from his past, but he never gave up on the mission to do his best. Assigned a faithful case manager, Ashley, and a host of sincere, genuine souls, they set about the business of getting Al to where he wanted and needed to be: back to a real life, his life. He proved himself in his work duties and was quickly recognized and promoted to lead his own work crew: he became a trusted and encouraging confidant to many trainees in the program. Because of RTW he adopted and continues to hold fast to a holistic way of living; and is looking forward to giving back to those who helped him, and to help those who need help.

Because Ready to work allowed him the opportunity to participate, in the program; he was able to secure employment with The City of Aurora, as a full time Maintenance Worker, in the Parks, Recreation, and Open Spaces Department; he is now enjoying the relationships he has with three wonderful daughters and his grandchild.

Today, Al shares a home with his dearest Cousin Dion, who wants him to stav with her while he continues to work on himself. Alphonso is in the process of buving his first vehicle in over four years and looks forward to buying his first home. **His** family is overjoyed to have him back, their awesome brother, nephew, cousin, and friend they all know and love. Although he is enjoying and celebrating all of his successes, as well as learning from his challenges and failures, nothing compares to the love and pride he sees in the eyes of his mother.

While things may appear grim now, in the days of Covid-19, nothing can stop or dampen his spirit of accomplishment and determination. Al thanks Isabel for her vision, Brian for his dedication, the staff and support groups, for their unyielding care and concern, but most importantly, he thanks all of the supporters, without whom, Bridge House and Ready to Work Aurora, would not exist and he is thankful for your help.

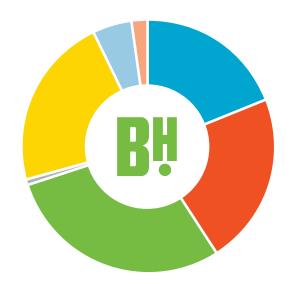
Alphonso signed off...

With a Sincere and Grateful Heart,

Alphonso Jerome Dalton U.S.M.C. Veteran

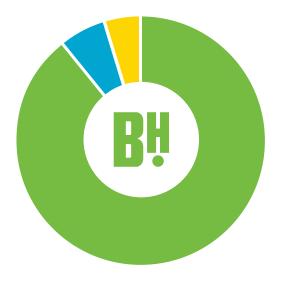


FINANCIALS



2019 REVENUE

TOTAL	\$ 5,655,529	100%
INTEREST & OTHER	\$ 91,802	2%
READY TO WORK ROOM AND BOARD	\$ 267,253	5%
SOCIAL ENTERPRISE REVENUE	\$ 1,253,502	22%
BUSINESSES	\$ 76,118	1%
GOVERNMENT FUNDING	\$ 1,661,691	29%
INDIVIDUALS (INCL. FAMILY FOUNDATIONS)	\$ 1,236,311	22%
FOUNDATIONS	\$ 1,068,852	19%



2019 TOTAL EXPENSES

TOTAL	\$ 5,384,215	100.0%
FUNDRAISING	\$ 246,916	4.59%
ADMINISTRATIVE	\$ 321,669	5.97%
CLIENT PROGRAMS & SERVICES	\$ 4,815,630	89.44%

COVID-19 Pivot: We are frequently reviewing our financials and doing sensitivity analysis around different fundraising and earned revenue scenarios. We are asking friends to pledge early this year and requesting response funds from foundations.



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\$500,000+

City of Boulder

\$50,000 - \$499,999

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\$250 - \$499

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Barbara Carter Christina Cavalier Troy & Michelle Chaney Michael Chapman Kelley Ryan & Wayne Chavez Chelsea Chip Cisco Matching Gifts Program Mike Cohen Emma Conroy Andrew & Wendy Cookler James Cowgill Stuart Cummings Paul David Andrew & Brooke Davison Michelle Dehaven Janna & Phil Del Prince **Grey Diener** Audrey Douglas Paul DreverMarcie Lavigne & Michelle Drury Monica Ely & David Eisenstein Steve Eisman Todd & Natalie Erickson Marta Fernandez Suarez Cindy & Kurt Firnhaber First Range Management Co.First United Methodist Church John Gould & Ann FitzSimmons Linda Flinkman

Sheila Fortune Amy French Barbara Fusco Kristine Gardner Deb Gardner Wanda Garland Kvle Garner Maggie Garner Bart & Laurie Gates Carol Gerlitz Matt & Heather Gist Crystal Grav Melissa & Mark Grylicki Myron & Barbara Gutmann Janet Hanley Simon Heart Josie & Rollie HeathWilliam Daniel & Katie Horney Carleton Howard Kave Howe Tracey Braun & Roger Huang Robert & Bernardita Hutchinson Flise Jones Joan Bleacher & Stanley Jozwiak Kim & Chris Keig Kaley Klemp Tiffany Meyers & J. M. Steffan Knapp

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Brad & Lisa Pellman Pellman's Automotive Service Inc. Whitney Pinion Richard Polk Dale Pollak Vikas & Elaine Reddy Joy Redstone Stacey Richter Bill Rigler Sean & Shannon Robinette Jean Rohrschneider Andv Baker & Lila Rosenthal Edward & Carmen Ruestow Samantha Samsel Drew & Bethany Sartell Avi Scheinbaum Sarah Schlesinger liz Schoeberlein Eric & Nanette Schunk Sue Schweppe Chris and Betsy Shears Jennifer Shipley **Imogene Smith** Eva Smith St. Andrew Presbyterian Church Ben & Stephanie Stapleton Michelle Stephens Joyce & Jim Stockdill Lvnn Weatherwax & Mark Stoddard



Glen & Bonnie Strand Glenn & Sally Sudol Tammy Thramann Thomas Tilley III Rebecca Trafton John Trejo Emily & Philip Verplanck Chris Walker Ellen & Lester Wall Todd & Courtney Walsh Sandra Weeks Steven A. & Catherine N. Werner Maribel Williams Dorothv & Vick Williams David Williard Henry & Mary Kathryn Wood Scott & Lauren Yeates Julie Zahniser

COMMUNITY TABLE KITCHEN HAS A TRIPLE BOTTOM LINE.



At Community Table Kitchen we not only provide access to nutritious meals to hungry, low income individuals and families, we provide jobs and job training for participants in our Ready to Work program. As a social enterprise, Community Table Kitchen has four lines of business. All proceeds benefit our mission

CATERING

Hire Community Table Kitchen for your next catered event! We offer competitive pricing, a variety of customizable menus and service options for breakfasts, lunches, receptions, and dinners for parties of any size.

Email catering@boulderbridgehouse.org to learn more.

CTK CAFÉS

CTK Location: 5345 Arapahoe Ave. Suite 5, Boulder CO 80303 **Boulder Community Health Location:** 4801 Riverbend Rd. Boulder, CO 80301 Go to **communitytablekitchen.org** for more information.

TAKE AND BAKE

Order healthy, hearty and affordable meals for your family. In 4 portion sizes, meals are easy to reheat, and available for pickup or delivery in the City of Boulder.

Go to **communitytablekitchen.org** for more information.

NEED A GIFT?

Danconias truffle brownies, a division of Community Table Kitchen, are the perfect corporate or personal gift to show someone you care. Send a special, delicious treat by visiting www.danconias.com to order.



OUR IMPACT WAS REAL IN 2019, we transformed lives and improved our community, now in 2020 in the midst of unprecedented challenges we are here for the community more than ever!



WHAT IS THE #HELPTHEHELPERS FUND?

Bridge House needs funds now to expand our services and fill the deficit caused by the slowing of our earned revenue during these uncertain times of COVID-19.

- **PLATINUM \$20,000 =** 1 month's lost revenue from our Community Table Kitchen Catering Business that would have supported wages for Ready to Work trainees and graduates
- **GOLD \$10,000 =** 1 month additional hazard pay bonuses for front line employees
- **SILVER \$5,000 =** COVID-19 supplies such as masks, hand sanitizer and professional fumigating to sanitize our properties
- BRONZE \$2,500 = 1 month mental health support for frontline staff and clients
- **PARTNER \$1,000 =** 80 meals prepared by Community Table Kitchen and distributed to low income families through food bank partners
- **FRIEND \$500 =** Flexible funds for graduates who lost their job and can't pay rent

SPONSOR one of our 3 annual events with a financial contribution: Farm to Table, Ready to Work Graduation, and/or Christmas Day Dinner

N Community Table Kitchen for your next catered event

Community Table Kitchen "Take and Bake" meals or Danconias brownies for your family or friends

EMPLOY a Ready to Work graduate at your company

VOLUNTEER with us through our Community Table meal program or as a Ready to Work mentor

us on social media and share our information with vour networks

people to events. You can host a table at Farm to Table, host a house party, a dinner at Community Table Kitchen and invite people to our other events like breakfasts, Graduation, etc.

DIANE matching opportunities and campaigns with vour networks

FOR MORE INFORMATION PLEASE CONTACT



christine@boulderbridgehouse.org • www.boulderbridgehouse.org 5345 Arapahoe Avenue Suite 5 • Boulder CO 80303