

BRIDGE HOUSE

LET'S GET IT DONE

2018 ANNUAL REPORT

THE WORLD THAT CAN STOP SOMEONE ON A MISSION.

AND OUR MISSION IS TO BE UNSTOPPABLE. IN THE FACE OF HOMELESSNESS, AND IN THE FACE OF DOUBT, WE KEEP MOVING.

There's nothing in the world that can stop us from creating opportunities to help people get a foothold, to overcome their challenges, and to go beyond all expectation.

<u>There's nothing in the world</u> that can stop us from thinking of new creative, awesome solutions to change their future and the future of the community.

There's nothing in the world that can make us think this is something too complicated to solve.

<u>There's nothing</u> in the world that can stop us from getting our job done. Every day, for every person, because it's the right thing to do.

And we'll get even more done.

Especially when you help us do it.



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DEAR SUPPORTER,



Since 2012 we have been driven by a higher purpose – a core belief in the potential of all people – that keeps us striving. We strive to create opportunities for people experiencing homelessness to thrive. Our eco-system of programs is at the forefront of social innovation and improving all the time. We will remain unstoppable until our job is done. 2018 was no different.

Thanks to your support, we achieved many milestones in 2018.

- We successfully grew the capacity of our Ready to Work program launching our second location in Aurora and doubling our capacity in Metro Denver.
- We effectively demonstrated the effectiveness of our Path the Home navigation model as a key factor in preventing chronic homelessness.
- Our Community Table Kitchen social enterprise celebrated our fifth year of operation by flawlessly combining mission and business for a triple bottom line return on investment.

We have demonstrated to our community what is possible. We have proven that when granted an opportunity people experiencing homelessness can and will transform their lives.

We have led with creative solutions. We have inspired others with the unflappable optimism that in the face of homelessness we can always do better.

So what's next?

- We will continue to solidify our success and deepen our impact.
- We are focused on the successful replication of Ready to Work in Aurora and achieving the same stellar program outcomes though our new site.
- We are investing in our social enterprises to increase the amount and percentage of revenue we earn as a proportion of our overall budget.
- We are refining our focus on transitional, transformational interventions and services through creative housing concepts and more active forms of case management.
- We are nurturing partnerships that complement our work to integrate people experiencing homelessness into the community through employment and housing.
- We continue to advocate for a comprehensive, balanced community response that meets both the short and long term needs of individuals on the streets while effectively deploying scarce resources.

Please enjoy this annual report and celebrate the impact we, together, continue to have to improve the lives of people experiencing homelessness and the quality of life for our community at large.

In partnership,

Isabel McDevitt, Chief Executive Officer

THANKS TO YOUR SUPPORT, WE ACHIEVED MANY MILESTONES IN 2018.



SUCCESS STORY

ANDREW: THE COMEBACK KID

There are many roads to homelessness: unemployment, extreme poverty, dysfunctional families, addiction. No path is the same. Andrew's route was unique.

Andrew grew up in a working-class family in the Denver area, with his Mom, Dad and sister. In high school he got in with the wrong crowd and soon he dropped out of school and was heavily addicted to drugs. His father told him he couldn't live under the same roof with the family until he stopped using. For a while Andrew ended up sleeping in his sister's car. He went through a series of relationships with women who shared the same drug problems he did. Under the stress of his circumstance and in the clutches of addition, he was arrested several times for domestic violence and eventually was convicted of assault.

Andrew was sent to the Colorado Department of Corrections half-way house in Boulder to serve a two-year sentence. He earned his GED while at the half-way house, completed his sentence, got a job at a car wash in Boulder and thought his problems were behind him. Then his mother died.

Andrew's mother was his anchor in life. Her loss was a shock to him and sent him back into a downward spiral of depression and self-medication with drugs. He lost his job and was right back to where he had been before the half-way house. He knew his future was grim and that there would be no reconciliation with his family if he didn't find another path.

Living in Boulder, Andrew had heard about the Bridge House Ready to Work Program and he applied. After a week as an intern Andrew was accepted into the program and moved into Ready to Work House, went to work for the Ready to Work landscaping/ supplemental sanitation crew and underwent intensive counseling with the Ready to Work staff.

Andrew's journey was still not a straight line from that point. He suffered several relapses and needed the help of the counselors at Ready to Work to work through his problems. Andrew praises the staff for giving him second and even third chances. "It is not 'one and done' with the staff at Ready to Work," Andrew says. "They were with me each step of the way and when I fell they helped me get back on my feet. They really care and they really help." Even now that he is out on his own he comes back weekly and talks to the case managers at Ready to Work. "There is an honesty there that I find nowhere else," Andrew says.

When Andrew completed Bridge House's Ready to Work program he moved into his own apartment, reconciled with his family and, because the City of Boulder employees were familiar with his work through observing him on the outdoor landscaping crew, he was offered a permanent job with the City.

Today, Andrew works for the City of Boulder maintaining parking lots and parking garages. He not only earns a livable wage, he has full benefits, including health insurance. Everyone who goes to work for the City has to complete an orientation program and at the successful completion of the program they receive a coin. On one side the coin is engraved with the City of Boulder logo. The other side of the coin has the words "Customer Service, Integrity, Innovation, Collaboration and Respect" engraved on it. Andrew observes that most employees probably take the coin home and throw it in a dresser drawer but not him. Andrew keeps his coin in his pocket every day — it is his talisman. He can't believe the life he has now and at least once every day he pulls that coin out of his pocket and silently thanks the Bridge House Ready to Work staff who helped him overcome his problems and get to where he is today.

AT PATH TO HOME we have re-invented traditional shelter by combining a safe, legal place to sleep coupled with highly effective case management. In 2018 Path to Home, open 24 hours, 7 days a week at 2691 30th street in Boulder, has proven that intentional, integrated navigation plans combined with access to basic needs lead to more housing exits than when services are separate.

Path to Home hosts Community Table dinners, Bridge House's longest running program serving hearty, nutritious meals to anyone in need, and Severe Weather Shelter, life-saving walk up shelter in cold weather.

Path to Home is the navigation provider for the City of Boulder and part of Homeless Solutions for Boulder County.

IN 2018: 24/7 CAPACITY — 50 CLIENTS

Over **7,300** case management interactions, serving over **800** unique individuals

104 clients rehoused

195 clients served
by employment services

114 reunifications to family and friends

Severe Weather Shelter nightly capacity - **72** In 2018, **139** nights provided

6,038 SWS beds occupied

Community Table meals - 49,095

1,450 unique volunteers provided
5,330 hour of service at
Community Table and Path to Home

Path to Home saved my life. Without a bed, meals, storage and staff support I would have died on the street. - Jordan M

PATH TO HOME



READY TO WORK



READY TO WORK transforms lives through the power of work. A "work-first" model, Ready to Work combines paid work, housing and supportive services to provide a unique opportunity for adults caught in the persistent cycles of homelessness, unemployment, incarceration and addiction. At Ready to Work our trainees get a foothold to leave the streets behind. Our combined approach is the key to success for the individual and community.

HOUSING

Congregate living in Boulder and Aurora

32,761 - meals served

\$120,000 - amount of room and board collected

HOUSING

Employment in social enterprise Community Table Kitchen or the Outdoor Crew

COMMUNITY TABLE KITCHEN has four competitive lines of business - catering, cafes, wholesale and mission-driven.

In 2018, Community Table Kitchen:

Trained more than 20 trainees in food service
Served over 100,000 meals to people experiencing hunger
Completed 170 catering events and ran four cafes
including 3 at Naropa University
Earned \$549,000 in revenue

THE OUTDOOR CREW provides supplemental sanitation and landscaping to municipal and commercial customers.

In 2018, the Outdoor Crew:

Trained over 30 people in landscaping
Provided over 25,000 hours of labor to the City of
Boulder to weed, shovel snow and build trails
Participated in maintaining the Pearl Street Mall,
Boulder Creek Path and the Boulder Reservoir
Earned \$290,000 in revenue

On December 11th of 2018, 7 years after Ready to Work was launched as a pilot of 5 trainees with no housing in Boulder, Bridge House opened Ready to Work Aurora. This marked the doubling of Ready to Work capacity in Metro Denver. The first replication of the award-winning model, Ready to Work Aurora applies the same philosophy and operating model to get unparalleled results.

Ready to Work Aurora - 50 beds, 7 work crews and over 10 local collaborations for support.

PROGRAM



SUPPORT

SUCCESS

WORK

Supportive services for the individual and community

4,767 - case management interactions

Over \$73,000 saved by program trainees for their future

Monthly graduate events and follow up



42 graduates, **74**% success rate **87**% retention rate for grads from 2017 Return on Investment for the community -**\$28,000** per graduate

WOR

37,359 - manhours worked

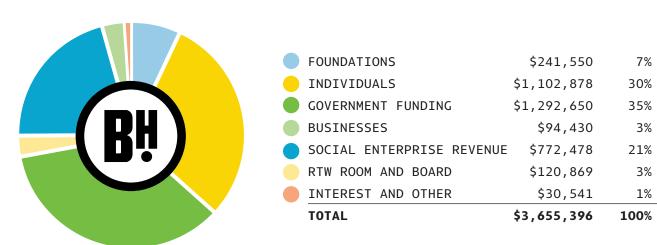
Over 55 individuals provided on-the-job training
104 annual hours of classroom soft-skills training
to improve trainee employability



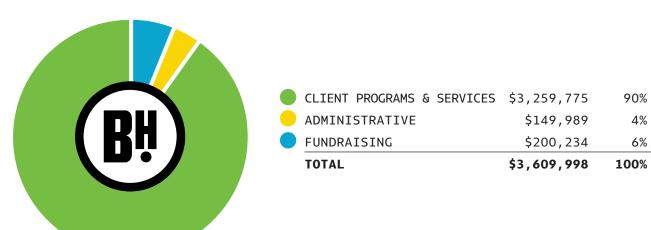


FINANCIALS

2018 OPERATING REVENUE



2018 TOTAL EXPENSES





READY BY TO WORK

In 2018, Bridge House opened
Ready to Work Aurora our newly
renovated, 22,000 square foot
building to house 50 trainees in
the Ready to Work program.

Thanks to the incredible supporters who collectively provided \$4.3 million in capital and start-up funds to for the project.

Adolph Coors Foundation

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City of Aurora

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THANK YOU DONORS

\$500,000+

City of Boulder

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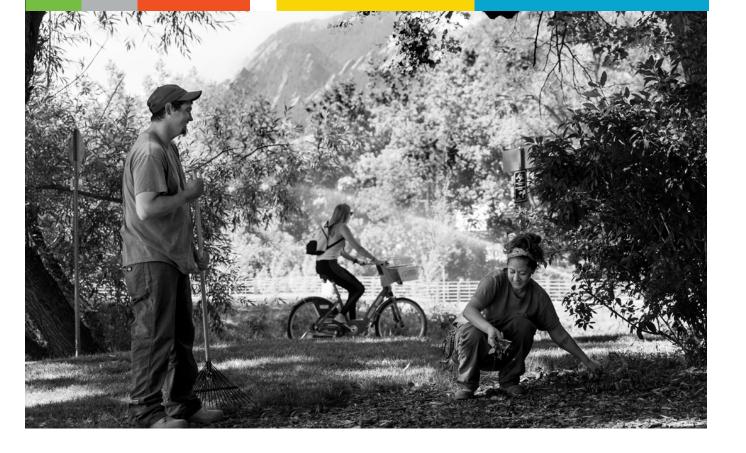
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Jessica & John Helson

Rabbi Norman & Margaret Hirsch

Ready to Work is a life changing **experience** and has really helped me get back on my feet and going in the right direction. I recommend it for anyone aoing through a hard time or struggling. Thank vou. - Ben M

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WE MAKE IT EASY TO BE PART OF THE SOLUTION. HELP END HOMELESSNESS NOW.

DONATE to transform lives

\$5,000

Provides all supportive services for a Ready to Work trainee for 1 year

\$2,500

Funds 6 months of engagement activities for Ready to Work graduates

\$1,000

Ensures 125 clients can have transportation to and from important appointments and interviews

\$500

Assists a client seeking housing with a rental deposit

\$100

Feeds a meal to 25 people experiencing hunger in Boulder County

VOLUNTEER with us through

our Community Table meal program or as a Ready to Work mentor

Community Table Kitchen for your next catering event

Community Table Kitchen Take and Bake meals or Danconias brownies for your family and friends

a Ready to Work graduate at your company

www.boulderbridgehouse.org for details

us on social media and share our information with your networks

FOR MORE INFORMATION PLEASE CONTACT

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